

## SHARED COLLECTION DEVELOPMENT COMMITTEE

13 April 2015

10 A.M. – 12:00

Nancy Allen (DU); Sandy Barstow (UW); Pat Burns (CSU); Diana Carney (Regis); Maggie Farrell (UW; by phone); Jeff Grossman (CMU); Gregory Heald (UNC); Yumin Jiang (HSC); Joan Lamborn (UNC); Terry Leopold (Alliance); Allison Level (CSU); Michael Levine-Clark (DU); Lisa Lister (CC); George Machovec (Alliance); Denise Pan (Aur); Jerry Perry (HSC); Tiffanie Wick (WSCU by phone); Gabby Wiersma (CUB)

### **Elsevier negotiations**

Gabby Wiersma presented a series of slides that she and Denise Pan had prepared after analysis of use data and analysis of a survey they sent out to libraries participating in the Elsevier contract. The presentation engendered much discussion and many comments on various aspects of the contract.

#### *General evaluation of the contract and priorities:*

- In general, there is a high satisfaction with the terms of the contract and with the content offered.
- Capped price increases over the life of a contract are a high priority.
- High interest in perpetual access. Some willingness to pay more to ensure that.
- Jerry Perry emphasized the need to develop a new model of pricing, leaving behind the model of pricing based on historical print subscriptions.
- Since purchasing individual titles usually quickly adds up in cost to equal the cost of an entire publisher's collection, there is little support for walking away from the Big Deal.

#### *Costs:*

- All libraries are saving significantly over what Elsevier indicates as list price for the Freedom Collection.
- We could distribute the total cost based on a combination of factors, e.g. FTE, historical spend, and use.

#### *Suggestions for keeping costs down:*

- Keep in mind what other products both our libraries and departments/individuals on campuses have bought or are buying – ebooks, SCOPUS.
- Emphasize that we want overall lower costs and a lower rate of rise.

#### *Upcoming negotiations with Elsevier for new contract:*

- Suggestion that negotiating committee have a preliminary meeting or conference call to discuss negotiating points and strategy.
- Some possible negotiating points:
  - Perpetual access
  - ADA compliance

- Privacy issues
- Data/text mining
- Lower rate of rise
- Necessity of a contingency plan for backing out of the Big Deal if necessary.
- Recognition that it may be time to “play hardball.”

### **Shared print**

George has further edited and amended the MOU on Shared Print, in accordance with various suggestions. There is now an appendix with definitions of various terms. George will send the updated version, along with the Last Copy document and the Disclosure document, to the committee this week.

The Serials subcommittee (Michael, Lisa, Allison, Paul Moeller from CUB) will meet in May.

### **Collection Analysis Tool**

Chet Rebman and George Machovec demonstrated the new Collection Analysis Tool. Reaction was enthusiastic.

### **Products under consideration.**

Terry discussed the various products under consideration. A spreadsheet with the list went out to the group. Information on these products is available in Gold Rush.

### **Farewell**

The group wished Joan Lamborn well in her upcoming retirement. This is Joan’s last meeting with the Shared Collection Development Committee.

Meeting adjourned at 12:00 p.m.

Minutes by

Terry Leopold